



MSME-Development & Facilitation Office, Karnal
 Ministry of MSME, Govt. of India
 Seminar on **“How MSMEs can EXPORT”**

3 February 2023, Friday	Venue: Hotel Sapphire, Railway Station Road,
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Minute to Minute Schedule (Tentative)

Registration: 09:30 am

Programme start at 10:00 am

10:00 - 10:20 am	Welcome & Keynote Address	Sh. Sanjeev Chawla, Director MSME-DFO, Karnal
10:20 - 10:45 am	Policies and Schemes for Exports	Sh. Rakesh rawat, FTDO, Panipat
11:05 - 11:20 am	State Government Policies & Vote of Thanks	Sh. Vishav Pratap Singh Ahluwalia Assistant Director District MSME Centre, Yamunanagar
11:20 - 11:45 am	Pre/post shipment credit, Insurance cover, markets identification	Sh. Navjot Pal Singh, Asstt. Manager, Export Credit Guarantee Corporation Ltd (ECGC), Panipat
11:45 - 12:10 am	Export Opportunities for Engineering Goods	Sh. Rakesh Suraj, Regional Director Engineering Export Promotion Council (EEPC), New Delhi
12:10 - 12:30 pm	Trade Information Portal www.indiantradeportal.in	Sh. Sunil Dutt, Deputy Director Federation of Indian Export Organisations (FIEO)
12:30 - 12:50 pm	Funding options and credit flow to MSMEs	Sh. Sanjay Kumar Gupta, AGM Small Industries Development Bank of India (SIDBI), Yamunanagar
12:50 - 1:10 pm	Trade Receivables Discounting System (TReDS) platform	Sh. Ravi Mitra, Regional Head Invoicemart, A.TReDS Ltd.
1:10 - 1:30 pm	SME Exchanges in India, How MSMEs can raise Equity	Sh. Naveen Tekwani, Vice President – Institutional Sales Head – Global Strategic Partnerships Hem Securities Ltd.
Questions & Answers by Associations and Participants		
1:55 - 2:00 pm	Vote of Thanks	Associations/DMC/MSME-DFO Karnal
Lunch		