

PPROJECT PROFILE ON TISSUE PAPER MANUFACTURING

| Product Name | TISSUE PAPER MANUFACTURING |
| :---: | :---: |
| Product <br> Specification | Single color (for hard \& soft paper) |
| Production Capacity <br> (Per Annum) | $\mathbf{8 2 . 5 ~ M T ~}$ |
| Investment Value <br> (In Rs Per Annum) | 20 Lacs |
| Month \& Year of <br> Preparation | Mune-2020 |
| Prepared By | Msstt. Director (IMT) |
| MSME- Development Institute |  |
| 11-A, IDC , Kunjpura Road, Karnal |  |
| Haryana- 0184-2208110,105 |  |

## Tissue Paper Manufacturing

## Introduction:

The tissues paper sector has boomed over the last few years. With a move to more luxurious tissue paper and ultra-absorbent paper towels the industry has been able to increase the tissue prices and create new brands to retain consumers. Tissue can be made both from virgin and recycled paper pulp. Majorly there are five types of tissue papers namely; Bathroom Tissue, Facial Tissue, Paper Towel, Paper Napkin and, Specialty and Wrapping Tissue.

Facial tissue and paper handkerchief refers to a class of soft, absorbent, disposable papers that are suitable for use on the face. They are disposable alternatives for cloth handkerchiefs. Tissues \& wipes products have seen a tremendous growth in the recent years in India. The global tissue paper market has shown a growth of $15 \%$ over the period 2014-2019.

## Market Scope:

Urbanization has made a profound impact on our dining habits. One of the notable changes is the increased use of paper napkins now a days, which was otherwise could be seen only in western countries. Plain paper napkins are now being widely used in restaurants, households, vehicles, industries, institutions etc. Paper napkins with colorful layout and attractive designs are having bright prospects with our restaurants focusing on tidiness and adornment.

## Manufacturing Process:

Tissue paper roll are fed to the flexographic printing machine with attachment for the manufacturing of paper napkins wherein, these are printed and cut to the size with the device already fixed with the machine.
Cost of Single color single embossing machines ranges from 4-4.5 lacs and generate 25000 pieces per hour.
Double printing double embossing machine is used to make 02 color napkins that ranges from 5-5.5 lacs and generate appx. 23000 pieces per hour.

## Basis and Assumptions:

The Project Profile is based on the following presumptions:
(i) Working hours/shift : 8 hrs.
(ii) No. of shift/day :1
(iii) Working days : 300
(v) Rate of interest : 12\%
(vi) Value of machinery and equipments : Taken on the basis of online rates provided by suppliers.
(vii) Value of raw material: As per local market Packing material/others rate (on whole sale rate)
(viii) Land: owned
(x) Break-even Point Calculated on full capacity utilization basis
(xi) Production Targets:

Basis of Estimation: 300 Working Days in a Year Single Shift basis 8 hours per shift

Capacity of machine $=2$ Lac pieces per day.
1sq met = 16 pieces
Production Capacity per annum in KG for 22 GSM paper:
$200000 \times 22 \times 300$
$=\frac{}{16 \times 1000}=82500 \mathrm{~kg}$
Appx production Quantity per annum (Kg):82500kg

## Financial Aspects:

A) Fixed capital:
a) Land Building required :

Machine occupies 15 ' $\times 4$ ' or 15 'x 6 '
Including sitting, storing and packaging, space required- (300-400sq ft)
Rent (per month): Rs. 4000/-
b) Machinery \& Equipment:

| Fully automatic paper manufacturing <br> machine (Single color single embossing <br> machine, 3 KW) | 1 | 450,000 | $4,50,000$ |
| :--- | :---: | :---: | :---: |

c) Other fixed asset:

| Erection and installation | 45,000 |
| ---: | ---: |
| Office furniture | 20,000 |
| Pre operative expnses | 10,000 |
| Total | 75,000 |
| Total fixed capital | $5,25,000$ |

Total fixed capital- Rs. 5,25,000/-

## B) Working Capital:

d) Staff \& Labor: 03 workers are required to perform all the operations:

| Designation | No | Salary | Total |
| ---: | :---: | :---: | :---: |
| Marketing manager | 1 | 12,000 | 12000 |
| Unskilled worker | 2 | 6000 | 12000 |
| Total |  |  | $\mathbf{2 4 0 0 0}$ |
| Prerequisite @15\% on total <br> salary | $=0.15^{*} 24000=$ | 3600 |  |
| Total | $\mathbf{2 7 6 0 0}$ |  |  |

e) Raw material (per month):

| Particulars | Qty (Kg) | Rate/ <br> Kg | Cost |
| ---: | :---: | :---: | ---: |
| Tissue paper (Hard paper) | 4000 | 60 | 240000 |
| Soft paper | 3000 | 70 | 210000 |
| Ink and other consumable | L.S. | - | 5000 |
| Packaging material | L.S. | - | 5000 |
| Total: |  |  | $\mathbf{4 6 0 0 0 0}$ |

f) Utilities(per month):

| Power | 3,000 |
| ---: | ---: |
| Water | 1000 |
| Fuel for generator | 2,000 |
| Total | 6,000 |

g) Contingent expenses:

| Rent | 4000 |
| ---: | ---: |
| Postage and stationery | 1000 |
| Telephone / Telex/Fax charges | 2000 |
| Transport | 3,000 |
| Miscellaneous expenditure | 5,000 |
| Total | 15000 |

Total reccuring expenses: ( $\mathbf{d}+\mathrm{e}+\mathrm{f}+\mathrm{g}$ )

| Staff and labour (d) | 27600 |
| ---: | ---: |
| Raw materials(e) | 460000 |
| Utilities(f) | 5,000 |
| Contingent expenses(g) | 15000 |
| Total recurring expenses | $\mathbf{5 0 7 6 0 0}$ |

> Total working capital for 03 months:

> $$
> \begin{array}{l}=3 \times \text { recurring expenses per month } \\ \\ =03 \times 507600 \\ \\ =\text { Rs } 1972800 /-\end{array}
>
$$

## C) Total capital investment

| Cost of Machinery \& equipment | 525,000 |
| ---: | :---: |
| Working capital for 3 months |  |
| $=5,07,600 \times 3=$ | 1522800 |
| Total | $\mathbf{2 0 4 7 8 0 0}$ |

Financial Analysis:

## Cost of Production:

| Recurring expenses | $12 \times$ RE per month | $12 \times 507600=$ | 6091200 |
| :--- | :---: | ---: | ---: |
| Depreciation on machinery | $10 \%$ on M/C cost | $0.1 \times 45000=$ | 45000 |
| depreciation on fixed assetes <br> and furniture | $15 \%$ on furniture | $0.15^{*} 5,25,000=$ | 78750 |
| Interest on total investment | $12 \%$ on working <br> capital | $0.12^{*} 2047800=$ | 245736 |
| Total |  |  |  |
| $\mathbf{6 4 6 0 6 8 6}$ |  |  |  |

## Turn over (per annum by sales):

| Product | Qty(Kg) | Rate per <br> Kg | Value |
| :--- | :---: | :---: | :---: |
| Hard tissue paper | 48000 | 75 | 3600000 |
| soft tissue | 36000 | 85 | 3600000 |
| Total turn over per <br> annum |  |  | $\mathbf{7 2 0 0 0 0 0}$ |

## Net Profit per year:

=Sales value - cost of production
=7200000-6460686
=739314/-

## Net profit Ratio:

$=\quad \frac{\text { Net profit per year x } 100}{\text { Turn over per annum }}$
$=\quad 739314^{* 100 / 7200000}$
$=10.2685 \%$

## Rate of return on investment:

Net profit per year x 100
$=$ Total cost of production per annum
$=739314 * 100 / 6460686$
$=11.44 \%$

Break even point analysis:

| Rent | $4000 * 12$ | 48000 | 48000 |
| :--- | :---: | ---: | ---: |
| Depreciation | $10 \%$ of M/C | 45000 | 45000 |
| Interest on capital investment | $12 \%$ of working <br> capital | $0.12 \times 2047800=$ | 245736 |
| $40 \%$ of wages of staff and <br> labour | - | $0.4 \times 27600 \times 12$ | 132480 |
| $40 \%$ of other contingent <br> expenses | - | $0.4 \times 15000 \times 12=$ | 72000 |
| Total say Z (z) | 5 |  |  |

Break even point:
Z x 100
$=(\overline{Z+}$ Net profit per annum $)$
$=\quad 543216 * 100$

$$
543216+739314
$$

=
42.35\%

## Suppliers of machine:

- M/S A R Machines

SH Rohit Raj

B-5, $1^{\text {st }}$ floor, Khanpur
Near Shiv Mandir, Delhi
Phone no- 08048088158
https://www.armachine.co.in/

- Lahooti Printech Private Limited

Mohammad Sabir(Director)
Shed No. 34, Scheme 2, DSIDC Complex, Phase 2, Okhla Industrial Area, New Delhi - 110020, Delhi, India Phone no- 08048555838
https://www.lahootipapernapkinmachine.com/

- Mohindra Mechanical Works

Azad Vinder Singh(Owner)
BE-148, HARI NAGAR, , Delhi, 110064,
B-143, BAWANA INDUSTRIAL AREA, , Delhi, 110039,
Khyala Village, New Delhi-110018, Delhi, India
Phone no: 08042965824
https://www.mohindramachinery.com/

- M/S Hariram machinery

Sh Gautam Chandu
B-46/50, Maruti Industrial Estate
Pandesara, Surat, Gujrat
Phone no.- 8048951523
https://www.harirameng.com/

